



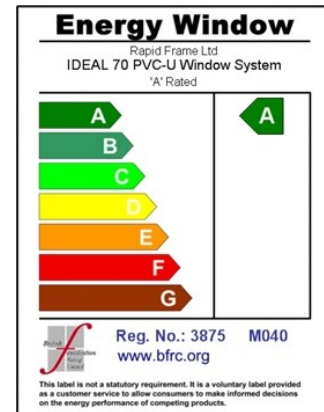
NEWSLETTER - APRIL 2015

UPVC WINDOWS NOW A-RATED - AT NO EXTRA CHARGE!

We are pleased to be able to inform you that our uPVC windows will now be A-rated as standard, at no extra charge. This has been achieved by the use of Pilkington Softcoat instead of K (hardcoat) glass.

In fact the actual energy saving for A over B-rating is quite small, which is why we previously standardized on B-rating as the most cost-effective option. However you will doubtless have seen that some national companies have recently been advertising A-rated windows as standard, so we hope that this change will help your sales in a competitive market.

Another advantage of the change is that there will no longer be the 'K-tint' which some customers dislike. We can still supply K-glass if you require it to match other windows, but otherwise Softcoat will now be standard. By adding Optiwhite glass (previously used to achieve A-rating), we can also now achieve A+ rating if required.



EXTRA COMPOSITE DOOR OPTIONS



Many of you have already ordered our new Composite Doors, which are now fabricated by Door-Stop. Everyone has been extremely pleased with the quality of these doors - we've now supplied a large number of them, without a single problem. Other advantages over our previous range include:

- Shortened lead time (no longer than uPVC).
- Easy upgrade to Secured-by-Design specification.
- Inexpensive to upgrade from plain glazing to fancier options.

We are pleased to report that we can now offer some additional options which have been requested in the past:

- Satin opaque backing glass is now available, at no extra charge.
- A new range of contemporary door hardware, including long-bar and bow handles.
- Extra door and frame colours. These now include Black-Brown, Grey, high-gloss Poppy Red, and Duck Egg Blue pictured.

SITE SURVEY FORM

We have developed a Site Survey form which we hope might be useful to you when measuring on-site, to help ensure that no important details are missed. Once you get back to the office, just email or fax them to us for a quote.

A copy of the form is included with this newsletter. If you would like it as a pdf for printing out as needed, you can select it, along with brochures and other information, from the downloads section of our web site at bdk.co.uk.

UPVC BI-FOLD DOORS - PRICES REDUCED

Bi-fold doors are becoming ever more popular, with architects now frequently including them on plans where there would previously have been French doors. Our uPVC bi-folds are now fabricated as part of the same Formula One range as our doors and windows. This enables us to offer them at an even more competitive price than before, and has several other advantages:

- The profile (Aluplast) and handles match any other doors and windows ordered for the property.
- Available in the same wide range of colours.
- Lead times are much improved.



Next time you're planning an extension or replacing a French door and side-lights, why not ask for a quote for a bi-fold door - we think you'll be pleasantly surprised how affordable they now are.

COLOURED PANEL DOORS



We have often been asked in the past for coloured uPVC panel doors. The problem has been that, although the frame and door sashes have been available in a range of colours for several years, the panel manufacturers have not kept pace, offering just standard wood-grain finishes. This has meant that panels have had to be sprayed to match the frames, which is slow, expensive, and generally less than ideal.

But now the panel manufacturers have finally caught up! We can now offer all panel door styles in a wide range of foiled colours, including Red, Cream, Grey, Black, and the pictured Chartwell Green.

Our composite doors as featured overleaf are very competitively priced, but they will always be more expensive than an equivalent uPVC panel door, so if your customer wants a coloured door for the lowest price, this is an excellent alternative.

ALUMINIUM PRODUCT RANGE

Many of you will be aware that we supply aluminium and timber frames as well as uPVC. You may not be aware, though, that in addition to the Smart aluminium domestic range (Alitherm/Visofold/Visoglide), we can also supply:

- Smart Shopline aluminium, to commercial specification (anti-fingertrap, concealed closers etc.)
- Automatic sliding entrance doors, as used in garden centres and DIY stores etc.
- Contemporary slimline aluminium rooflights - double-hipped, pyramid, or flat.
- Factory fitting service available.



If you would like a brochure on the new composite door range, or further information on any of the other items featured, please give us a call.



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